



## Operations Manager (Location: Galway, Ireland)

Working with cross-functional teams, you are motivated by delivering high quality, innovative technology that consistently meets the needs of customers, impacting clinical outcomes. You are a proactive leader in technical operations with an ability to work collaboratively with R&D, Quality, Regulatory, Clinical and Marketing to meet strategic goals through different stages of growth.

Join WhiteSwell, a dynamic, rapidly growing organisation, as we seek to fundamentally shift treatment of acute decompensated heart failure by harnessing the vital role of the lymphatic system in restoring fluid balance.

### What you'll do

- Manage the transition of new products from R&D to production.
- Deliver high quality, reliable product that meets current and future demand, with an eye to continuously improving yields, quality, COGs, process control and efficiency.
- Ensure the supply chain runs smoothly and efficiently, managing relationships with key manufacturing partners while securing competitive pricing and protecting proprietary company know-how.
- Work with the VP of Technical Operations and the R&D teams to ensure design for manufacturing principles are integrated at an early stage of product development.
- Prioritize and manage development of key manufacturing capabilities and core competencies, identifying strategic out-sourcing balanced with in-sourced operations, and using best practices to manage quality and mitigate risks to operations.
- Scale the technical operations of the business based on the stage of development.
- Promote a quality culture across operations, grounded in compliance to policies, procedures and regulations.
- Demonstrate personal leadership while managing the selection and development of talent.
- Act as a trusted advisor to the VP of Technical Operations.

### What you bring

- A Bachelor's degree in mechanical, biomedical, electrical, materials or industrial engineering. A Masters or PhD in a related field is desirable.
- 10 years of experience at a MedTech company or an industry with regulated products and processes, with at least 5 years in a leadership role with people management responsibilities.
- Track record supporting new products through development, and leading commercialization and scaling operations to meet global demand, with an eye to meeting needs of all customers.
- Ability to lead and motivate a team, bringing a positive approach to a culture that is respectful, supportive, goal-oriented, scientific and diverse.
- Skills of planning, analysis, innovation & execution to produce outstanding business results.
- Excellent oral and written English language and interpersonal communication skills.
- Initiative and ability to deliver the entire program of work required to meet strategic business objectives with a minimal amount of direction and appropriate prioritization.

### What next

- Send your CV and the reasons why you're a great fit for this job to [challenges@whiteswell.com](mailto:challenges@whiteswell.com)